

# Your Way to EBay

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## **This is a guide on how to become an eBay power seller and receive a full income or side income.**

A lot of people ask me “can you make money on eBay?” or “can you be profitable?” The answer is yes. You can make profit selling on eBay. Around 1 million people are now using eBay for income and probably another million use it for extra income. You might ask “how?” or “where do I start?” The answer is right in your house!

When I started I took a laundry basket around my house and picked out 10 items I either don't like or was never going to use. Went on to eBay signed up and searched what they were worth (Go to advanced in the top right corner and click completed listings on the form that comes up to see sold items). Take your camera take some pictures and list your products. I recommend 7 or 10 day listing duration. And make your price reasonable don't post it for retail price. Relist for 5 bucks lower if it doesn't sell the first week.

The next step after you sell your items is to get more products. You can do this in numerous ways but the easiest one for just starting out is going to places like Salvation Army and finding products you think you can make a profit on stuff in good condition for a good price. For example you see a Blue Ray player for \$10 and you think you could sell it for \$45 then get it. Look for good value for a low price. This brings us to one of my personal hardest in getting started.

This is one of the more difficult and longer steps finding your niche. Most people who sell a little bit of everything aren't selling as good as people with a niche. A niche is basically what you specialize in or the category of what you sell. Your niche could be general like sporting goods or it can be deep like Dell laptop parts. I found my niche in my house I like computers I think there cool. The way they work is a mystery to me but that's why I like them. Your niche should be generally something you like so if you like cosmetics then sell cosmetics this will make working with your niche much easier.

Now that you have your niche or think you have it you now need a way to buy it and still be profitable so retail is not an option. So now were on to our next step “Getting your Product”. This isn't such an easy step either. The best way would be straight from the manufacturer. But to get there it is easiest to go to wholesalers first. I can't really recommend any sites but there are some out there. Go to wholesaler forums and you're bound to find links there. Once you've been with that wholesaler for a month or two the contact sheet for the manufacturer might happen to “accidentally” given to you. If not you I would ask the wholesaler after month three of using him.

After finding your supplier it will be tough if you try to ship out all these orders yourself. It will also be hard to find storage space for all of your products. I don't recommend drop shipping in this case but I will recommend a fulfillment company. You ship your product from the wholesaler to them and then you give them the address of the customers for each box and they ship

shipping rates are standard but they charge you 5 cents a day for each box so you can keep 50 boxes in there for only 30 bucks a month.

These are the ways I became an eBay power seller and I send all my luck to you!

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